

Training Seminars

We currently offer training seminars for property management professionals. We facilitate both public as well as private seminars and can adjust our materials to focus on your specific needs and corporate image. Our seminars include:

- Federal Fair Housing Training
- The Leasing Advantage
- Telephone Techniques
- Closing and Objections
- Resident Retention
- Successful Marketing

Carla Gonzales, Director of Training for A & J Employment Services, has over 18 years of on-site leasing experience coupled with 14 years of training experience in the Phoenix region.

Her Fair Housing classes are accurate and up-to-date with a wealth of information using real world scenarios to help you avoid potential discrimination lawsuits.

Carla's fun and interactive

Leasing Advantage seminars incorporate a no-nonsense approach to the leasing process with emphasis on using your own personality to your best advantage and having genuine concern for your prospect.

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